

2011 - 2012 EXECUTIVE OFFICERS

Wilborn Roberson COUNCIL PRESIDENT
Wayne A. Yowell TREASURER
Richard N. Bush VP-PROPERTIES
R. William Bayliss, III VP-ENDOWMENT
Lynne Seibert-Step toe VP-MEMBERSHIP
J. Michael Williams VP-RISK MANAGEMENT
J. Michael Spory VP-PROGRAM
J. David Griffin LEGAL COUNSEL
H. Paige Manuel CHAIRMAN OF BOARD
Gerald F. Smith, Jr. NATIONAL REPRESENTATIVE
George E. Tabb VP-DISTRICT OPERATIONS
Christopher Molden VP-FINANCE
Charles A. Bennett, Jr. COUNCIL COMMISSIONER

COUNCIL STAFF

Stuart Williams SCOUT EXECUTIVE, CEO
Mark Pennington ASSISTANT SCOUT EXECUTIVE
Bryan Lloyd DISTRICT DIRECTOR, SHAWNEE & MANNAHOAC DISTRICT
Jay Giles DISTRICT EXECUTIVE, MANNAHOAC DISTRICT
Doug Band DISTRICT EXECUTIVE, POTOMAC DISTRICT
Chris Marchese SENIOR DISTRICT EXECUTIVE, SHENRAPAWA DISTRICT
Jeanne Marshall OFFICE MANAGER
Renee Eaton REGISTRAR
Letitia Summers PROGRAM SUPPORT SPECIALIST
Kari Judson SCOUT SHOP MANAGER
Phil Dunseath RANGER, CAMP ROCK ENON

2011 - 2012 EXECUTIVE BOARD

Frank Armstrong, IV	Richard Holder	William J. Powell
R. William Bayliss, III	David B. Holliday	Wilborn Roberson
William F. Bear, Jr.	Gerald J. Hrastar	Barry Rude
Charles A. Bennett, Jr.	Bret Hrbek	Lynne Seibert-Step toe
Byron A. Brill	William G. Huehn	Mark D. Smith
Richard Bush	Thomas Junk	Gerald F. Smith, Jr.
Charles Butler, III	Stacey Keenan	J. Michael Spory
Gary Chrisman	Walter H. Knee	George E. Tabb, Jr.
Del. T. Curry	Wayne Koehler	William A. Truban, Jr.
Roger Dailey	Mark Lentz	David J. Urso
Robert Eckman	Joanne Lloyd	James E. Watson
J. David Griffin	Don Louque, III	James H. Williams
Elizabeth A. Hackney	H. Paige Manuel	J. Michael Williams
Ann Hall	J. Ben Mathis	Jim Youngblood
George A. Hatzes, Jr.	Christopher Molden	Wayne A. Yowell
Maria Hileman	Charlotte Nichols	Lisa Zerull

2011 - 2012 ADVISORY BOARD MEMBERS

Frank Armstrong, III	Mark Johnson	John Sherwood
George C. Beatty	Thomas A. Louthan	Julie Troxel
Kevin Callanan	Clarence E. Martin, III	James R. Wilkins, III
Michael Didawick	John R. Milleson	William W. Wolfersberger
William W. Erbach, Sr.	Rick Novak	Roy A. Young
Warren B. French, Jr.	Douglas Roach	
John D. Hardesty, Jr.	Anthony Roper	



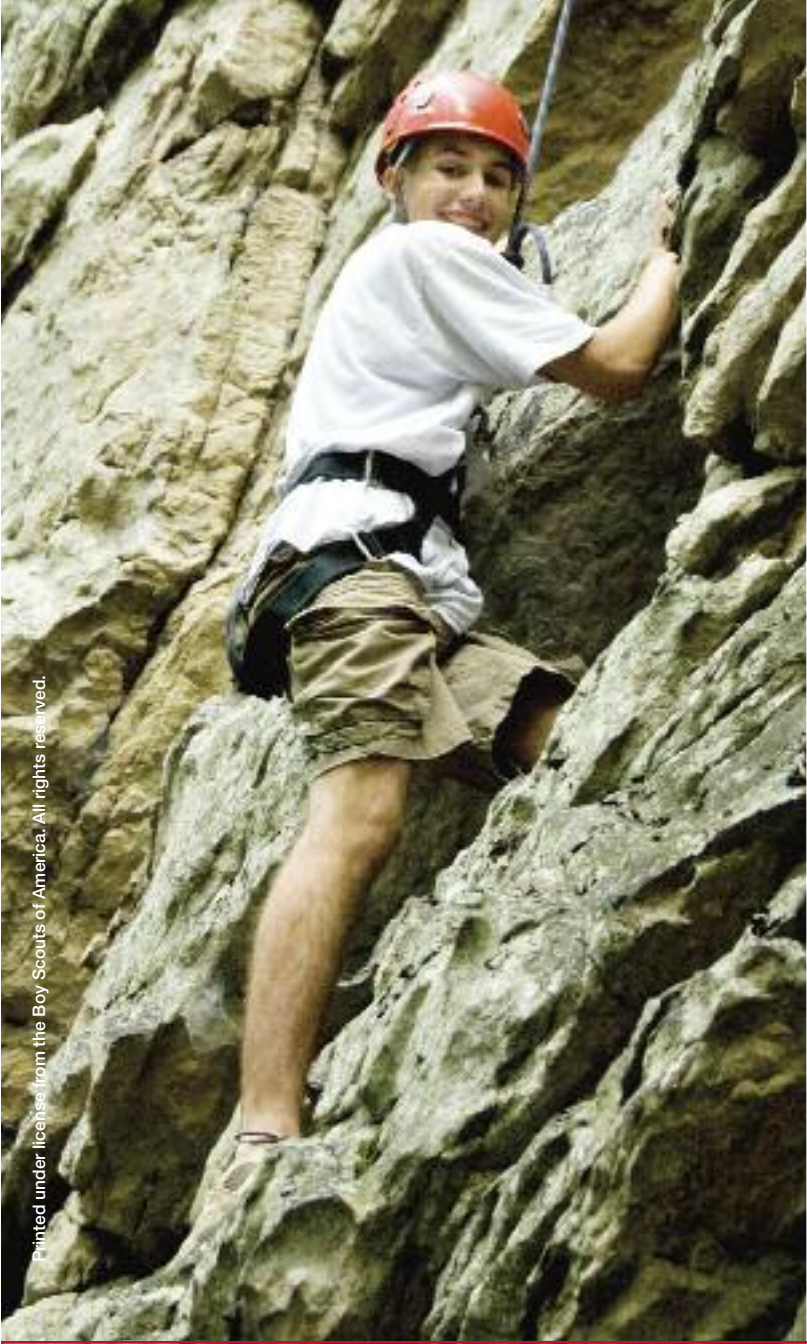
THE PURPOSE OF SCOUTING

To promote, through cooperation with other agencies, the ability of youth to do things for themselves and others, and to teach youth patriotism, courage, self-reliance, and kindred virtues. In achieving this purpose, emphasis is placed upon the Boy Scouts of America's educational program and its oaths, promises and codes for character development, citizenship training, and mental and physical fitness.

SHENANDOAH AREA COUNCIL, INC., BSA
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2011 – 2012
INVESTORS REPORT

Shenandoah Area Council
BOY SCOUTS OF AMERICA



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SCOUTING’S MISSION
To prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the [Scout Oath](#) and [Law](#).

THE SCOUT LAW
A Scout is: [Trustworthy](#),
[Loyal](#), [Helpful](#), [Friendly](#),
[Courteous](#), [Kind](#),
[Obedient](#), [Cheerful](#),
[Thrifty](#), [Brave](#),
[Clean](#), and [Reverent](#)



THE SCOUT OATH
On my honor, I will do my best
To do my duty to God
and my country
And to [obey the Scout Law](#);
To [help other people](#) at all times;
To [keep myself physically strong](#),
[mentally awake](#) and [morally straight](#).



SCOUTING’S IMPACT IN 2011**COUNCIL PRIDE POINTS**

- **3,960** (+1%) registered traditional youth members served.
- **5,010** (+10.2%) registered total youth members served.
- **203** (+1.0%) packs, troops, crews, posts, and groups.
- **1,829** registered adult volunteers.
- **194,943 service hours** given back to our communities by leaders & youth.
- **84** young men achieved Scouting’s highest rank, [Eagle Scout](#).
- **2,508** Cub Scouts and Boy Scouts achieved one or more rank advancements.
- **4,271** Boy Scout Merit Badges were earned exposing young men to potential career and hobby interests for life.
- **80,000+** pounds of food collected to help those in need in our council boundaries.

MEMBERSHIP IMPACT 2011			
Program	Youth	Adults	Units/Groups
Cub Scouts	2,243	679	68
Boy Scouts	1,417	887	81
Venturers	300	131	34
Explorers	163	49	7
Learning for Life	887	16	13
Districts & Council		67	
TOTALS	5,010	1,829	203

Shenandoah Area Council serving City of Winchester, Frederick, Warren, Clarke, Page, Shenandoah, Rappahannock counties in the Northern Shenandoah Valley of Virginia and Berkeley, Jefferson, Morgan counties and town of Capon Bridge in the Eastern Panhandle of West Virginia.

- Over **\$61,000** spent on renovation projects at Camp Rock Enon.
- Over **\$8,000** spent on program equipment to enhance both summer camp operations as well as off-season program opportunities.
- **57 Scouts** experienced the ultimate Scouting adventures at one of the National High Adventure Bases – Philmont in New Mexico and the Florida Sea Base.
- Had the council’s **first co-ed crew** attend Philmont.
- After 10 years, hired a **full time** District Executive to serve Mannahoac District.
- **9,731** camper nights at Camp Rock Enon.
- **4,860** service hours performed by the Order of the Arrow at Camp Rock Enon.
- **39%** increase in minority membership.
- Continued an aggressive marketing plan with radio and prints ads resulting in an increased awareness of Scouting.
- Recognized as a **Gold Level Council** in the National “Journey to Excellence” quality program.
- Accredited Cub Resident Camp, Boy Scout Camp, and Twilight Camps.
- **\$4,180** in scholarships given to Scouts in need to join Scouting and attend an outdoor experience.



2011 FINANCIAL STATEMENT			
INCOME*		EXPENSES*	
FRIENDS OF SCOUTING	\$289,560	YOUTH SERVICES, CAMPS & ACTIVITIES	\$941,615
SPECIAL EVENTS	\$9,181	COUNCIL MANAGEMENT	\$101,688
FOUNDATIONS & TRUSTS	\$45,416	FUNDRAISING & SUPPORT	
SPONSORSHIPS	\$26,303	RELATIONS	\$45,195
SPONSORSHIPS/GIFTS-IN-KIND	\$2,598	INSURANCE	\$26,793
UNITED WAYS	\$37,666	NATIONAL SERVICE FEES	\$14,574
SALE OF SUPPLIES (Scout Shop)	\$74,259	TOTAL EXPENSES	\$1,129,865
PRODUCT SALES (Popcorn)	\$81,394	DIFFERENCE IN REVENUE & EXPENSES	\$3,379
INVESTMENT INCOME	\$30,360	BEGINNING OF YEAR UNRESTRICTED	\$59,476
CAMPING REVENUE	\$382,833	CAPITAL EXPENSES FROM OPERATING	(\$18,201)
ACTIVITY REVENUE	\$173,590	ENDING TOTAL FINANCIAL POSITION	\$44,654
OTHER INCOME	\$6,386		
TOTAL INCOME	\$1,133,243		
*2011 Unaudited Figures			



PAVING THE WAY THROUGH LEADERSHIP It is the intention of the Shenandoah Area Council, BSA to transform our organization to become an even higher performing contributor to the community. Those who know and love our organization understand that SAC is a community of volunteers that serve as a resource to help local youth experience their best possible childhood. Those who are not familiar with the ideals of scouting need to be better informed regarding the mission and the methods used to achieve that mission.

The Shenandoah Area Council takes pride as the number one youth advocate and resource for developing the youth of our community. We are the reigning authority on youth leadership and values and are available beyond our own membership as a resource to parents, schools, churches, and other community or civic organizations. As we move forward, the Council Office and Camp Rock Enon will continue to be points of pride in Unit and Volunteer services and outdoor Education.

Quotes from parents:

- “Volunteering for Cub Scouts is extraordinarily satisfying. On Cub Scout meeting nights after we get home, when I go to tuck in my son, he always jumps up, gives me a big hug and says “Thanks so much for being my Cub Scout leader, I had such a good time to night”. It’s moments like this that make it all worthwhile.”
— Don Louque, III, Dad, Cub Leader and a believer in Scouting, Frederick County
- “Scouting shows me there’s hope for the future of our country.”
— Todd White, Dad/Grandfather, Scout Leader and a believer in Scouting, Shenandoah County
- “Scouting offers positive male role models for my sons.”
— Single Mom and a believer in Scouting, Shenandoah County

Quotes heard from Scouts this year:

- “Cub Scouts is cool.”
- “I just love coming to Cub Scouts!”
Scouting let’s me get dirty.
- “This was the best week of my life.” — said after a week of camp
- “Family Tradition, I’m going to be the first Eagle Scout in my family.”
- “Being an Eagle Scout will open more doors for me in the future.”
- “I like the service to others that Scouting pushes.”

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2011 SHENANDOAH AREA COUNCIL EAGLE SCOUTS						
Hayden Arrington	Tyler Esteppe	Jason Haggerty	Samuel Martin	John Perrone	Joshua Shifflett	Zachary Ward
Quincy Band	Joseph Fairbanks	Benjamin Hamman	Kevin McGuirk	Jacob Perry	Dimitri Smith	Nathan Watkins
Benjamin Banks	Anthony Fala	John Hardy	Ryan Michael	Austin Pilkington	Christopher Solinsky	Justin Whitcomb
Brendan Barry	Daniel Fernandes	Thomas Harrison	Kyle Miles	Robert Pyle	Clay Sublett	Terry Wood, Jr
Skylar Benedict	Giovanni Fleri	George James	Ryan Moomaw	Jack Regan	George Suderman	Andy Woodward
Benjamin Biggs	Zachary Foltz	Jacob Jensen	Logan Moore	Alexander Reimer	Jesse Sullivan	Zachary Woodley
Michael Blatzer	Joel Gadd	Wyatt Karnes	Christopher Mumaw	Andrew Renner	Collin Taylor	Scott Zerull
Andrew Buckler	Christopher Gardner	Alexander Keogan	Tyler Nelson	Roger Repasky	Tanner Thomas	
Daniel Buhl	Dane Gould	Kristopher Knotts	Acrey Nicholson, III	Jacob Rhodes	Zachary Thompson	
Mark Colson	Jacob Greenfield	Jacob Leake	Steven Offutt	Stephen Robinson	Jacob Tighe	
Patrick Croson	Kenneth Greer	Carl Liles	Kyle Parker	Lee Runion	Zachary Triggs	
Richard Deal, III	Cody Griffith	Nathaniel Lund	Andrew Patterson	Timothy Severance	Christopher Vincent	
Brent Dorrin	Logan Groll	Abram Martin	Benjamin Pederson	Travis Shell	William Wachter	

\$1,000+ SUPPORTERS — *DAY OF SCOUTING PARTNERS				
American Woodmark	Pilgrims Pride	Frank Armstrong, III*	David B. Holliday	Dolores Smith
Annadale Millwork/Allied Systems Corporation	Rock Harbor Golf Course	Frank Armstrong, IV	Walter Jagiello	J. J. Smith*
BB&T - Blue Ridge	Salutis Emergency Specialists, LLC	Thomas C. Baker	Walter H. Knee	Mark D. Smith, PE, LS
Body Renew Fitness	Shenshawpotoo Lodge, OA*	William Bayliss	Wayne Koehler	John Spencer
Bowles Rice McDavid Graff & Love	Shentel Foundation	James E. Bottom	Mark S. Lentz	Sarah Steptoe
City of Ranson WV	The Bayliss Wealth Management Group	Bryan Brill	Bryan Lloyd	Jim Stutzman*
First Bank	Troutman Sanders, LLP	W. H. Clement	Walter Longyear	George E. Tabb, Jr.
Frontier Communications	Valley Health	Terry W. Coffman	Christopher A. Molden	Emily Taylor
Greenway Engineering*	Valley Proteins, Inc.*	Matthew B. Cole	Dennis Molden	William Truban
Harley Miller Construction	Walmart Foundation	Gregory S. Crawford	M. Elizabeth Oates	Donald L. Unger
Marsh, LLP	Wells Fargo	Roger H. Dailey, Sr.	Zane D. Overly	Marie H. Wible
Martinsburg Rotary Club	WV Hospital East	Henry B. Davenport, III	Mark A. Pennington	Henry K. Willard, II
PaPa Johns		Jeffrey Davis, DDS	William J. Powell	Jim Williams
		Peter H. Dougherty	David W. Powers	Stuart A. Williams
		Wilbur M. Feltner	Doug Roach	James E. Yates, III
		Robert Frogale	Wilborn M. Roberson	Margaret Young
		Thomas A. Gromling	Sylvia Sanders	
		George A. Hatzes, Jr.*	Tom & Virginia Seely	